

# SAI Consulting Engineers, Inc.

## About Us

SAI Consulting Engineers, Inc. is an established transportation focused civil engineering and construction management firm specializing in bridge and highway design, structural inspection, traffic engineering, design management, construction management and construction inspection. Our ESOP structure ensures that that SAI's dedicated staff of over 50 professional engineers and other professionals has a personal stake in helping our client's achieve their organizational goals.

## Founded

January 1964 – Pittsburgh, PA

## Employees

127+ employees company-wide

## Revenue

\$24+ Million annually

## Ownership

100 percent employee-owned (ESOP)

## Services Offered

- Highway Design
- Bridge Design
- Bridge Inspection
- Traffic Engineering

## Markets Served

- Transportation
- Government

## Awards

- More than 64 Engineering Excellence Awards ([saiengr.com/awards](http://saiengr.com/awards))
- ENR Top 500 - No. 499
- ENR Top 500 – One of only 3 firms in PA that are 100% Transportation-Focused

# MEDIA KIT

## Contact

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*Marketing Director*  
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**Vision** To be nationally known and regionally recognized as a leader in quality consulting engineering services.

**Mission** Dedicated to providing superior engineering services that meet our customers' needs and exceed their expectations.

**Values** SAI, as employee-owners, values:

- **Commitment** — Dedication to What We Do
- **Flexibility** — Willingness to Adapt to Change
- **Teamwork** — Creating a Spirit of Cooperation
- **Reliability** — Doing What We Say We Will Do
- **Quality** — Striving for Excellence
- **Respect** — Caring About Those with Whom We Work
- **Communication** — Sharing Information, Ideas, and Expectations

- Design Management
- Contractor Services
- Construction Inspection
- Construction Management



## Office Locations

# MEDIA KIT

### Pittsburgh, PA

1350 Penn Ave.  
Suite 300  
Pittsburgh, PA 15222-4211  
Phone: 412.392.8750  
Fax: 412.392.8785

### Kissimmee, FL

735 Primera Boulevard  
Suite 205  
Lake Mary, FL 32746  
Phone: 407.201.6153  
Fax: 844.404.4762

### Harrisburg, PA

2 Lemoyne Drive  
Suite 101  
Lemoyne, PA 17043  
Phone: 717.763.0629  
Fax: 717.763.0920

## Principal Staff

### Victor E. Bertolina, PE – CEO

Victor E. Bertolina, PE, CEO, joined SAI Consulting Engineers, Inc. in 1979 and currently holds the position of CEO. Previously, Vic served as President, Vice President – Engineering, Manager of SAI's Structure Department, and Project Engineer in the Structure Department. Prior to joining SAI, he held positions with the Pennsylvania Department of Transportation, District 11-0, and the City of Pittsburgh Department of Public Works. Vic was commissioned in 1971 in the United States Army as a Second Lieutenant. He participated in the USAR Combat Engineers where he rose to the rank of Captain and held the position of Company Executive Officer.



Vic earned a bachelor of science degree in civil engineering from the University of Pittsburgh in 1971 and has completed numerous courses toward his master's degree in civil engineering at Pitt. He is a registered engineer in several states including Pennsylvania, Florida, West Virginia, South Carolina, Michigan, Ohio, and Kansas. A sampling of notable projects Vic has been involved with during his career at SAI include the Liberty Bridge, Fleming Park Bridge, Clairton-Glassport Bridge, Wabash HOV Bridge, and the rehabilitation of the 6th, 7th, and 9th Street Bridges. His professional interests have always included bridge inspection, rehabilitation and design.

Vic has been very active in professional societies over the years and is a 25+-year member of the Engineering Society of Western Pennsylvania's International Bridge Conference Committee. His community involvement includes being a long-term member of the board of visitors for the Civil Engineering Department of the University of Pittsburgh and a parish council member of St. Nicholas Greek Orthodox Church.

## Principal Staff

### James J. Lombardi, PE – Executive Vice President

James J. Lombardi, PE, Executive Vice President, began his civil engineering career with the New Jersey and Pennsylvania Departments of Transportation and the Allegheny County Department of Engineering and Construction before joining Salvucci Associates, Inc. in 1981. Since then, he has led the Construction Management Group of SAI, now serving as Principal-in-Charge and Executive Vice President. Jim is also very involved with the company's marketing and business development efforts and was instrumental in the opening of SAI's Florida operations.



Holding a bachelor of science degree in civil engineering from the University of Pittsburgh, Jim is a registered professional engineer in Pennsylvania and Florida. A sampling of some of the many notable projects Jim has overseen during his career at SAI include the rehabilitation of the Highland Park Bridge, the West End Bridge, the South 10th Street Bridge, the East Street Interchange of S.R. 0279, the Southside Works Infrastructure, and the \$350 Million Mon/Fayette Expressway Uniontown to Brownsville Phase II Project.

Jim is very active professionally in the field of civil engineering, serving as a member of the American Society of Civil Engineers (ASCE), the American Society of Highway Engineers (ASHE), the American Association of Airport Executives (AAAE), the ASCE Student Award Foundation Board, the American Council of Engineering Companies (ACEC), and the Pennsylvania Society of Professional Engineers (PSPE), Pittsburgh Chapter, where he is a Past President.

Jim is a longtime volunteer and supporter of the Swanson School of Engineering at the University of Pittsburgh. For many years, he served as a member of the visiting committee for the Department of Civil and Environmental Engineering, and he is a past president of the Pitt Civil Engineering Alumni Club. In 2008, Jim was honored by the University of Pittsburgh when he was named the Distinguished Alumni of the Department of Civil and Environmental Engineering.

### Glenn D. Stickel, PE – President

Glenn D. Stickel, PE, joined SAI Consulting Engineers, Inc. in 1982 and currently holds the position of President. Previously, Glenn held the positions of bridge inspector, bridge designer, project engineer, project manager, and Vice President before being promoted to President in 2018. Prior to joining SAI, Glenn began his civil engineering career with Pullman Swindell in 1980.

Glenn earned a bachelor of science degree in civil engineering from West Virginia University and a master of science degree in civil engineering from the University of Pittsburgh. He is a *registered* engineer in Pennsylvania and West Virginia. A sampling of the notable projects Glenn has managed during his career at SAI include the Masontown Bridge Replacement, Fort Pitt Boulevard/Interstate Connector, the Lane Bane Bridge Rehabilitation, and the 6th, 7th, and 9th Street Bridge rehabilitations.



Glenn has been very active in professional societies throughout the years including the American Society of Highway Engineers (ASHE), where he has served on their board of directors and national conference committees, and the Association for Bridge Construction and Design (ABCD). He is an avid golfer, has served as a board member for his church, and coached little league baseball in his community.

## Principal Staff

### Richard B. Kauffman, PE – Vice President

Richard B. Kauffman, PE, Vice President, began his civil engineering career with SAI in 1979 and has served the firm in increasing roles of responsibility from staff engineer to Senior Project Manager, where he has served for 18 years managing some of our most complex and high-profile projects for the Pennsylvania Department of Transportation, Pennsylvania Turnpike Commission, and various local government agencies.

Holding a bachelor of science degree in civil engineering from the University of Pittsburgh, Rich is a registered professional engineer in Pennsylvania and is a member of the American Society of Highway Engineers (ASHE) Altoona Section.



### Dr. Ahmad Ahmadi, PE – Vice President - Engineering

Dr. Ahmad Ahmadi, PE, began his civil engineering career when he joined SAI Consulting Engineers, Inc. in 1986 where he currently holds the position of Vice President - Engineering. Previously, Ahmad held the positions of bridge designer, project engineer, structures department manager, and director of structures, quality and design technology before being promoted to Vice President - Engineering in 2018.

Ahmad earned a master of science and doctorate degrees in civil engineering from the University of Pittsburgh. He is a registered professional engineer in Pennsylvania, West Virginia, Florida, Massachusetts, New Hampshire, Virginia, and North Carolina. Ahmad is an active member in the Association for Bridge Construction and Design (ABCD) – Pittsburgh, the American Society of Civil Engineers (ASCE), and the American Concrete Institute (ACI).



### Kevin Lettrich, PE - Vice President – Construction

Kevin Lettrich, PE, began his civil engineering career in 1988 with an established western Pennsylvania civil consulting engineering firm. In 1990, Kevin joined SAI where he currently holds the position of Vice President – Construction. Previously, Kevin held the positions of department manager, project manager, construction supervisor, and construction inspector in our construction department. Kevin's technical capabilities, personnel management, and leadership skills earned him the distinction of being named a principal and vice president of SAI's construction department in 2018. Kevin oversees the day-to-day operations of the Pittsburgh construction department while also taking on a larger leadership role in corporate growth and direction as part of our principal group.

Kevin earned his Bachelor of Science in Civil Engineering from the University of Pittsburgh and is a licensed professional engineer in both Pennsylvania and Florida.

